

EXHIBITION 1995



OFFICIAL EXHIBITION SHOW GUIDE

Wednesday 17 May 1995 at 10.00 am – 6.00 pm Thursday 18 May 1995 at 10.00 am – 5.00 pm

SANDOWN EXHIBITION CENTRE

SANDOWN PARK, ESHER, SURREY KT10 9AJ TELEPHONE: 01372 467540 FAX: 01372 465205

THE PRESIDENTS MESSAGE



Welcome to the 6th British Lift Association Exhibition.

Once again, this premier exhibition for our industry is upon us, how time flies!!

I would like to offer my congratulations to Bob Lee – our Director, and the Exhibition Committee for their endeavours in putting together and organising this marvelous event, and also to all the exhibitors for their confidence in the British Lift Association. May you all benefit from this exhibition.

It would appear that, at long last, there is some light at the end of the 'recessional tunnel', and our industry is showing signs of recovery. Nevertheless, there is still some way to go to get all the proverbial wheels turning. Let us hope that this event goes some way to further improving the situation.

I would like to extend my personal welcome to all visitors and am confident that you will find this exhibition enlightening, instructional and entertaining.

Thank you for coming.

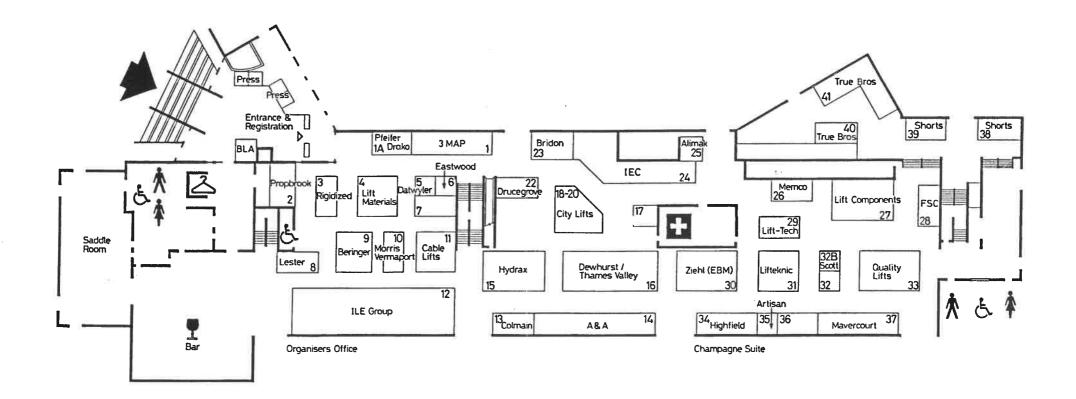
G L Humphreys President

EXHIBITION STAND NO



6th Exhibition

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BLA MANAGEMENT COMMITTEE



PHOTOGRAPH OF BLA MANAGEMENT COMMITTEE

Front row seated from left to right:

Peter Stone George Humphreys (President)

(President)

Robert Lee

Clive French

Back row standing from left to right:

Len Eden Colin Will Derek Lycett Fen Charlton Fred Averill David Lee Quality Lift products Ltd
Cable Lift Installations Ltd

Director, British Lift Association Liftmaterial (GB) Ltd

Hydrax Ltd

Thames Valley Lift Equipment
International Lift Components Ltd
F S C Stainless & Alloys Ltd

Abbey Lift Services Ltd
Cotsworld Lifts Ltd

COMMITTEE MEMBERS WITH NAMES OF THEIR COMPANIES

MANAGEMENT COMMITTEE:

F. D. Charlton F.S.C. Stainless & Alloys

Ltd

R. N. Lee BritIsh Lift Association

G. Humphreys Cable Lift Installations

Ltd

D. Lycett International Lift

Equipment Ltd

P. Stone Quality Lift Products Ltd
C. French Liftmaterial (GB) Ltd

L. Eden Hydrax Ltd

C. Will Thames Valley Lift

Company Ltd

F. Averill Abbey Lift Services Ltd

D. Lee Cotsworld Lifts Ltd

CONTRACTS COMMITTEE:

A. C. Digby
Alan Digby Associates
R. N. Lee
British Lift Assocaition
D. J. Lee
Cotswold Lifts Ltd
J. Laroche
Jackson Lift Group Ltd
P. Stone
Quality Lift Products Ltd

RESOURCES COMMITTEE:

M. Ling Alimak Ltd

R. N. Lee British Lift Association
G. Humphrevs Cable Lift Installations Ltd

D. Lee Cotswold Lifts Ltd

C. French Liftmaterial (GB) Ltd

EXHIBITION COMMITTEE:

D. Johnson Beringer Hydraulics
R. N. Lee British Lift Association

Miss K. Clifford Dewhurst PLC
D. Kelly Drucegrove Ltd
B. O'Reilly Highfield Gears

L. Eden Hydrax Ltd

K. Harrison Int. Elevator ComponentsB. Butler International Lift Equipment

Ltd

K. Hogan
I. Cordery
M. Roe
P. Cambridge
Lift Material (GB) Ltd
Park Elevator Group
Rigidized Metals Ltd
Thames Valley Lift

Company Ltd.

SOCIAL COMMITTEE:

D. Lycett International Lift Equipment

Ltd

J. Lycett International Lift

Equiupment Ltd International Lift

Equiupment Ltd
J. Walding Lift Components Ltd

GOLF SECTION:

P. Lycett

J. Walding (Captain)
D. Jackson (Organiser)

G. Humphreys Cable Lift Installations Ltd

TECHNICAL COMMITTEE:

Chairman: R. N. Lee
Secretary: F. Waite
M. Ling Alimak Ltd

D. Lee Cotsworld Lifts Ltd

G. Millen I.L.E. Ltd

T. J. Atkinson
 C. French
 S. Hill
 P. Strickland
 Lester Lift Services Ltd
 Liftmaterial (GB) Ltd
 Morris Vermaport Ltd
 Nesbit Evans Health Care

Ltd

A. Jones N.H.S. Training Centre

BRITISH LIFT ASSOCIATION



PHOTOGRAPH OF BLA EXHIBITION COMMITTEE

Front row seated from left to right:

Ian Cordery
Mike Roe
Debbie Johnson
Dennis Kelly

Park Consultancy Services
Rigidized Metals Ltd
Beringer Hydraulics
Drucegrove Ltd

Back row standing from left to right:

Len Eden Keith Harrison Keith Hogan Peter Cambridge Brendan O'Reilly Bill Butler Hydrax Ltd
International Elevator Components
Liftmaterial (GB) Ltd
Thames Valley Lift Company Ltd
Highfield Gears Ltd
International Lift Equipment

BRITISH LIFT ASSOCIATION

The objectives of the Association are the furtherance of the highest ethical standards of business among acutual and potential members of the Association and the lift industry as a whole and the representation of the interests of the membership in all matters pertaining to the lift industry which affect such interests.

Qualifications for Membership

Voting Membership

Voting membership is open to all companies and firms regularly or substantially engaged in the business of selling or supplying or installing, repairing or servicing lifts, escalators or associated specialist equipment and who satisfy the following criteria:-

- (i) have been engaged in business as above for at least three years prior to the date on which application is made
- (ii) have an established placed of business or registered office
- (iii) can provide at least two years' accounts demonstrating their current financial stability
- (iv) can demonstrate that they operate an acceptable companys safety policy
- (v) will subscribe to the objects of the Association

Non-Voting Membership

Non-voting membership is open to companies and firms of the following categories:-

- (i) Associate Members
 - (a) Associate members shall comprise companies, firms or individuals affiliated with the lift industry. Such members shall have no financial interest in, nor receive remuneration from, manufacturing, supplying or contracting within the lift industry
 - (b) Assocaite members shall pay half the membership fees payable by voting members
- (ii) Honorary members

Honorary membership of the Association shall be offered at the discretion of the Management Committee and honorary members shall be entitled to free membership.

3MAP LIFT EQUIPMENT LTD

STAND 1

3MAP LIFT EQUIPMENT LTD is a partnership of several of Europe's leading manufacturers and component parts for the lift trade. A combined experience of more than 100 years trading means that we are in a excellent position to provide a well informed and competent service to the lift industry in the UK.

Our shareholders are all manufacturers of major lift components and between them manufacture guide rail, hydraulics, doors and door gears, as well as control equipment and a number of other essential items. Being owned directly by our manufacture means that our clients benefit by dealing directly with the factories, rather than with their representative or agent.

Our range of services covers component supply from our Wembley warehouse where stock items include anything from guide clips and guide rails (both UK and Continental profiles) to doors and sling kits. project and design work for our lift packages is done in Wembley thus giving complete flexibility of layout and presentation to our customers. Complete lift packages already installed in this country range from non standard 2 person hydraulic lifts to major traction installation using latest control technology to ensure comfort and reliability. Collaboration with our associated Companies on the continent and our London office and warehouse ensures an end product of the highest quality within the parameters of price and delivery set by our client lift Companies.

In today's even more competitive market, value for money and reliability represent the most highly prized combination of criteria when selecting material for any lift installation.

The wide range of components available on ex-stock or special order will provide most architects and contractors with suitable material for all sites. We cater for major refurbishment and updating, with well presented & modern components which will guarantee the satisfaction of the end user.

Small items such as digital car position indicators and pushes make existing installations look far more up to date, without the client incurring a great deal of expense. Many units can be brought 'off' the shelf, whilst special finishes such as brass or coloured stainless steel are available on request.

Control equipment, winding units and doors are major items which invariably need updating and end up failing after a lift installation has been running for a number of years: these items are obviously tailored made for each installation. Our Equipment can provide a highly cost effective way of bringing an installation up to date. The whole lift does not need to be replaced and down time kept a to a minimum with the least possible destruction of the running of the building.

Whether for new lifts or for refurbishment, 3MAP Lift Equipment provides a high level of service, both to large and national lift Companies as well as being 'user friendly' to the smaller organisations who may not have the drawing office facilities or the technical backup which we can offer. Our policy of continuing improvement and expansion in the UK will ensure that 3MAP becomes as highly regarded here as our associated Companies are on the continent.

EXHIBITORS PROFILES

A & A ELECTRICAL DISTRIBUTORS LTD

STAND 14

A & A ELECTRICAL DISTRIBUTORS LTD was established in 1983 with the aim to provide quality and service to the Lift Industry.

Over the last twelve years our product range has increased to the extent that we can justly state we are dedicated Electrical Equipment Suppliers to the Lift Industry.

PRODUCTS/SERVICE

Our extensive stock ranges include our own designed and manufactured equipment.

Car Top Control Stations/Handwinging Unit/Emergency Light Units/Emergency Supply Units/Half Way Termination Boxes/Signs And Labels/Mechanical Safety Edge/Lift Trailing Cables & Accessories/Rubber Matting/Bells/Trunking/Conduit & Fittings/Bulkhead Fittings/We are also extensive stockists of Dewhurst Products.

We pride ourselves on our efficient, speedy 24hour FREE of charge delivery service within the M25 area for which we are conveniently situated, and also offer next day delivery to the rest of the U.K.

To use our information and advice service please phone: 0181-531 7231.

We aim to provide all the electrical requirements for the Lift Installations and Service trade with the MINIMUM of fuss and the MAXIMUM efficiency.

ALIMAK LTD STAND 25

Based on rack and pinion drive, Alimak Lifts require no motor room or load bearing lift shaft and based on a fully modular concept, any application can be fulfilled from standard components. Recent developments include the use of variable frequency speed controllers fully collective control system and automatic car and landing doors. The versatility of Alimak's product means that any application including inclined, curved or explosion protected can receive a lifting solution for lifts from 300 kg to 10 tonnes capacity and for lifting heights of 6 to 600 metres.

The world's leading specialists for this type of equipment, Alimak systems have been used on many world famous landmarks, including St Paul's Cathedral, the Eiffel Tower, the Statue of Liberty, the New Channel Tunnel, as well as in many other industries, retail outlets, warehouses, oil rigs, local authorities, petrochemical, power generation, etc.



ARTISAN CONTROL EQUIPMENT (ACE) LTD

STAND 35

Artisan Control Equipment (ACE) Ltd was established in 1988, its purpose being to produce innovative products of a high standard exclusively for the lift industry.

Since then ACE's customer base along with its reputation, has grown, due to a determination to produce a growing range of high products, matched by a personnel 'customer friendly service'.

Besides endeavouring to meet individual requirements for specialist lift design, the range of products include:-

- * Speech Units/Floor Annunciators *
 - * Relay Control Panels *
- * Microprocessor Control Panels *
- * Intercom Systems Hands-Free *
- * Intercom Systems Push to Speak *
 - * Lift security Systems *
 - * Emergency Light/Alarm Units *
- * Floor Levelling Systems (Tapeheads) *
 - * Car Top Controls Units *

These Products are sold to lift manufacturers and installers in Great Britain, and the company exports to both Europe, and North America.

CSA (Canadian Standards Approval) has been obtained on the ACE floor levelling unit (Tapehead).

BERINGER HYDRAULIC

STAND 9

BERINGER are internationally recognised specialist suppliers in the field of lift hydraulics. Know-how, quality and flexibility are the corner stones of their advanced technology. Through constant expansion and future orientated research and development, BERINGER are able to offer a complete range of hydraulic equipment suitable for applications from the small lift units to luxury, high speed lift installations.

The electronically controlled lift valve system (LRV-A) is the best known example of BERINGERS advanced technology. The combined advantage of electronics and hydraulics provide the ultimate in ride comfort and offer greater flexibility in varying environments. Its performance, setting highest standards of comfort, regardless of viscosity and load, is unequalled on the market.

The product line of BERINGER covers three divisions:-

- Lift Hydraulics
 - Submerged Power Units, Hydraulic/Electronic Lift Control Valves, Hydraulic Lift Cylinders incl. Telescopic Cylinders, Pipe Rupture Valves, Car Frame Kits and a vast range of Ancillary Equipment and Accessories
- Industrial Hydraulics for Mobile Cranes, Ship cranes, winches and mining machinery
- Specialised Hydraulics such as High voltage circuit breakers, etc.

EXHIBITORS PROFILES

BRIDON INTERNATIONAL LTD

STAND 23

BRIDON INTERNATIONAL, the principal operating company of the worldwide BRIDON Group, offers a comprehensive range of steel wire ropes and associated products specifically designed for use in the elevator industry. With 18 Distribution Units and 2 Service Centres strategically located around the U.K., BRIDON INTERNATIONAL is able to offer a very quick delivery service along with full technical support and application advice to all its customers.

Products: Sales/Hire - Wire ropes and terminations - Brilube service dressings - Wire rope,

fibre and chain slings - Electric hoists - Pul-Lifts, lever hoists and hand chain blocks - Tirfors and Tirvits - Shackles and eyebolts - Hydraulic jacks - Shifting

skates - Test weights and cradles.

Services: Inspection, repair and testing of lifting equipment - On-site testing of lifting

beams - Product training - Application advice - Technical support.

BRIDON INTERNATIONAL LTD is registered to BS EN ISO 9001 Quality Assurance Approval. This ensures that traceability throughout manufacture has been independently assessed and approved, thus giving the fullest confidence in the end product.

BRIDON, the world's foremost ropemaking group with over 40 companies established in some 20 countries, develops and manufactures a wide range of materials in high carbon, stainless and alloy steels, high performance fibres and composites. From these BRIDON makes and markets an unparalleled variety of steel wire products, wire and fibre ropes, structural strand, high strength tension members and specialised lifting equipment.

Strength is our business

CABLE LIFT INSTALLATIONS LIMITED

STAND 11

CABLE LIFTS is now the U.K. subsidiary of Orona Limited, Spain, which is one of the foremost companies in Europe.

This recently planned alliance has given CABLE LIFTS access to a complete range of units from goods lifts to panoramic lifts, as well as our usual portfolio of all types of units incorporating many British components.

We can now offer a range of products to equal any in the world, and furthermore, our involvement in the British Lift Association, The National Association of Lift Makers and the National Association of Elevator Contractors ensures that our technology base is also amongst the lift industries front runners.

CITY LIFTS LTD STAND 18 – 20

CITY LIFTS has now traded over 12 years. We specialise in New Lifts, Modernisation, Repair and Servicing of all types of Lifts including Escalators, Dumbwaiters and Loading bay equipment. City Lifts operate a 24 hour service, 365 days a year and its field of operations includes London (M25) South East, East Anglia, and Berks, Bucks, South Beds and Hertfordshire.

COLLMAIN PLC STAND 13

COLLMAIN PLC is a Nationwide multi-talented company with a large Lift Maintenance Portfolio. We specialize with our patented Imago Lift concept in replacing old and absolete gear driven homelifts with state of the art hydraulic lifts, giving the customer the largest possible lift car in the smallest available shaft space, while causing minimum disruption by allowing the lift user morning and evening lift service. The Imago concept is available directly through Collmain plc or via one of our specialized approved Agents throughout the UK.

DÄTWYLER (UK) LTD STAND 5

COMPANY PROFILE

Dätwyler UK is the UK Sales and Distribution office of a major Swiss cable manufacturer providing an ex-stock range of elevator travelling cables, hoistway, fixed wiring, data and electronic cables all available in Low Smoke Halogen Free constructions.

PRODUCTS

Lift Travelling cables by drum quantities, as well as, cut to length and terminating travelling cable. Fixed wiring, Hoistway cables, Data/electronic cables and now Dätwyler is pleased to launch the time saving "ECOFIL" THE ULTIMATE SHAFT LIGHTING SYSTEM which will be on display.

SERVICES PROVIDED

Standard and special cables held in stock, cables cut to length as well as cables pre-terminated for direct installation.

Cables can be delivered through out the U.K.

Dätwyler is Quality Assured to BS 5750 Part 1, ISO 9001 and EN 29001.

The lift cables are tested to BS6977 - 1991.

British Standard <KITEMARK> Licenced.

DEWHURST PLC STAND 16

DEWHURST PLC manufacture and distribute a wide range of high quality lift components and this year we celebrate 75 successful years serving the lift industry.

Products designed and manufactured in-house range from our award winning vandal resistant pushbuttons, through gatelocks and doors operators to the latest sophisticated micro-processor controller and remote monitoring systems. We are also the official U.K. Distributor of GMV Hydraulics, Prisma Door Systems and Formula Systems Door Protection Devices.

At this BLA Exhibition, we have on show a large variety of new products including:

Pushbuttons The full range of COMPACT Pushbuttons will be displayed including the new

US91 Circular Pushbutton with illuminating legend.

Lift Auxiliaries Our new VC50 Changeover Limit Switch will be on show as well as a selection

of Gatelocks and Overspeed Governors.

Safety Edges As a distributor for Formula Systems Limited, we will be exhibiting their new

range of Slimscreen and Safescreen Door Protection Systems, all with three

year warranty.

Door Systems As Prisma Doors official U.K. Distributor, we will be exhibiting a range of their

high quality door systems. These offer a real value for money option compared

to other systems which are available.

GMV Hydraulics The new ER3100 Electronic Valve Systems will be on view.

Quality is designed into every Dewhurst product; our successful certification of EN ISO 9001 1994 reflects our commitment to uncompromising quality standards.



EXHIBITORS PROFILES

DRUCEGROVE LTD STAND 22

DRUCEGROVE LIMITED continues to grow at a steady pace and is now firmly established in their new premises, 1.5 miles from junction 26 on the M25 motorway.

As stockist and supplier of the complete range of the Formula Systems Electronic Safety Edges, replacement parts are available immediately.

DRUCEGROVE LIMITED design, manufacture and supply a wide range of products including DOT-MATRIX indicators, DIGITISED Speed Units, ELECTRONIC and SINGLE STROKE Arrival Gongs. ALARM Annunciator panels, INTERCOM SYSTEMS conforming to BS5588 for Fire-Fighting and Evacuation Lifts, EMERGENCY POWER SUPPLY Units, CAR STATIONS, PUSH BOXES and FACEPLATES, etc.

CUSTOM MADE UNITS is a speciality together with **ENGRAVED** LOAD PLATES, NOTICES and panels.

SPEED, QUALITY and **SERVICE** are synonymous with **DRUCEGROVE LIMITED** as is our policy of continuous product development.

Feel free to discuss your requirement with us.

EASTWOOD PARK NHS TRAINING & CONFERENCE CENTRE

STAND 6

EASTWOOD PARK is a professional training organisation providing residential and non-residential courses in NHS engineering, management development, estates and facilities management.

Within this programme, the Centre operates a BTec Accredited Lift Servicing course which runs for a total of two weeks, encouraging a systematic and safe approach to maintenance and fault-finding.

EXPRESS TRANSFORMERS & CONTROLS LTD

Company formed in 1953 and situated in a 20,000 square foot factory at Runcorn, Cheshire.

We specialise in the manufacture of transformers and chokes for the elevator, medical, scientific and other specialist industries together with a range of resistors from 130W to 450W 24 resistances per range and five ranges. Associate Company, Express Transformers Distribution Limited formed in 1985 for the purpose of stocking a standard range of 48 types of transformer for off the shelf delivery.

PRODUCTS/SERVICES

Single and 3 phase transformers and chokes including ferrite products for switch mode applications, range of transformers and chokes from IVA up to 300KVA all manufactured to your Specification, enclosures can be fitted if required i.e. ventilated or weatherproof.

For all your standard and non-standard requirements contact Express Transformers and Controls Limited together with the associate Company Express Transformers Distribution Ltd.

Technical literature available on all products including resistors.

F.S.C. STAINLESS & ALLOYS LTD

STAND 28

The company offers a service for the manufacture and supply of decorative stainless steel in sheet form. For many years the company has specialised in the supply of sheet material with many varied applications in the building industry. A wide choice of surface and colour is available.

Patterning of steel offers the following advantages: it provides many possibilities in interior decor; it strengthens the material, allowing a lighter gauge of steel to be used for a given application; it obscures scratches and blemishes that would be very disfiguring on smooth steel; it makes graffiti-writing almost impossible and, as the patterning is one side only, the reverse may be fixed flush on to a substrate.

HIGHFIELD GEARS LTD

STAND 34

"HIGHFIELD come to the Sixth BLA Exhibition from a position of dominance within the UK power transmission industry. Established in 1927 we are currently the third largest independent manufacturer of worm gear products, founder members of the British Gear Association and a major contributor to Research Council projects.

Utilising our advanced computerised manufacturing centre, ably supported by CAD systems and sophisticated metrology measuring, we offer the market a complete programme of winding equipment and heavy duty escalator drives.

In addition, through our Customer Services Division, we are able to offer on site maintenance, installation and reconstruction for drives and equipment of any original manufure regardless of age. We look forward very much to welcoming you to the Sixth BLA."

HYDRAX LTD STAND 15

'Hydrax are the UK's leading manufacturer of hydraulic equipment for the lift industry.

With its ISO9002 registration, the company is committed to manufacturing products of a superior quality. Competitive pricing and a fast, personal service are all part and parcel of our standard company procedures. In pursuing its aim to satisfy the needs of the market, Hydrax has built up an impressive customer base which includes some of the worlds largest lift companies.

All operations are carried out in-house with computerised equipment which enables the company to manufacture displacement cylinders in three styles up to a rod diameter of 300mm and to a length of 20 metres.

Hydrax also manufactures a full range of 2 stage and 3 stage Synchronised cylinders together with power units designed to meet the specific, individual requirements of the lift, rupture valves and ancillary equipment all complying to BS5655. In short, Hydrax offers the complete hydraulic package to the lift industry.

EXHIBITORS PROFILES

I.E.C. - INTERNATIONAL ELEVATOR COMPONENTS

STAND 24

An elevator is only as reliable as its component parts, therefore it is very important for us to offer you functional and high quality products with perfected field proven technology.

We supply a complete range of products in co-operation with the world's leading manufacturers of elevators. And benefit from the know-how and experience that hardly anyone else has. And in all areas. From research and development. Through to design, selection and production.

The world renowned name of **THYSSEN** obligates us to fulfil the highest standards. We make no compromises concerning quality, performance or safety.

We know our customers needs and we respond accordingly.

Highest quality and performance at a competitive Price. Quick and accurate response. Precise calculations. Sound customer aimed advice from experienced engineers. To select the very best solution for all your elevator needs.

Our success proves our concept is correct.

More and more elevator companies are using our components to benefit from our long experience and technical know-how. All this makes our components range the ideal solution for elevator companies who set great store by economy, quality and experience in the field of elevator engineering. Come and see our stand and products. Meet our consultants. And discuss your needs.

For the sake of your success.

INTERNATIONAL LIFT EQUIPMENT GROUP LTD

STAND 12

Established in 1976. International Lift Equipment Ltd has experienced continual growth to become the largest supplier of lift packages, cars and components in the UK. It's relentless policy of investment and development is dedicated to the provision of high quality lift components and packages in response to the needs of it's expanding national and international client base.

ISO 9001 ACCREDITATION

In 1994. ILE was successfully re-assessed for ISO9001 accrediatation for the design, manufacture and supply of components for the lift and allied industries.

COMPREHENSIVE QUALITY RANGE

Scrupulous worldwide selection of components ensures that only the highest quality products are supplied of which the most popular are held in stok. This product range is under constant expansion and review, as ILE continues to remain at the forefront of lift engineering technology. If the required products cannot be sourced, they are designed and manufactured in-house at Leicester.

RESPONSIVE SERVICE

International Lift Equipment prides itself on a pre and after sales servie that is second to none. This is provided by a technical and sales team with an in-depth knowledge of the lift industry. They undertake to carry out surveys on any specific installation and provide specifications and provisional drawings for inclusion with possible tender requirements. In addition they offer engineering advice, Cad/Cam drawing, design facilities and are able to advise on any type of lift installation or refurbishment to suit individual requirements. On site back-up, plant hire, full product training and trade counter facilities are also provided.

COMPETITIVE PRICING

Our highly competitive pricing policy, which is subject to continuous review, is maintained by cost effective purchasing, bulk buying and economical in-house manufacturing.

We welcome you to International Lift Equipment's Sixth BLA Exhibition Stand.



LESTER CONTROL SYSTEMS LTD

STAND 8

Celebrating their 10th year of trading, Lester Control Systems are pleased to have reached the pinnacle of being the countries leading independently financed Control Panel Manufacturer.

Having recently moved to their 4,500 square ft industrial unit they are now in the position to meet the new and refurbishment market for Simplex, Duplex and group systems for single, Two speed, Gearless, SCR, ACVV, VVVF and Vector Controllers.

Their ancillary equipment like Floating Tape Heads, Car Tops, Alarm Chargers, Load Monitors, Voice Synthersisers and Indicators are still readily available.

We will be exhibiting our new range of "SJ200" Add on Controllers for the variable Speed market which we hope will generate much interest.

LIFT COMPONENTS LTD

STAND 27

LCL (Lift Components Limited) are part of a major British company with over 100 years experience in the Lift Industry. This company is accredited with ISO9001 (BS5750 part 1) to ensure consistent quality of design and manufacture. As a result we are able to offer you the following services:-

- A wide range of spares for existing Lifts from a number of original equipment suppliers.
- A wide portfolio of components for your lift systems including:-
 - Gearboxes to fit a broad application envelope.
 - Hydraulic, Polechanger, Single Speed and VF Controllers for most applications.
 - Door operators designed for ease of installation and limited maintenance, featuring the latest technology.
 - Safety Gears for most suspended loads and speeds.

We can also offer you the widest choice in Pushes and Indicators, Lift car equipment and ancillary equipment from companies for which we are either exclusive distributors or main distributors.

- * The Express Lift Company Limited.
- * Adams Elevator Equipment Inc.
- * Memco.
- * Stentorgate.

To assist you to choose high quality and reliable products all our Products are supported by:-

- User-friendly customer liaison for all your enquiries.
- Technical advice and back-up service.
- Excellent distribution and Delivery.
- The only British Research and Development resource specialising in Lift equipment.

EXHIBITORS PROFILES

LIFTEKNIC LTD STAND 31

LIFTEKNIC LTD are now firmly established as a supplier and manufacturer of high quality lift equipment.

A progressive outlook has guided this relatively young company to the forefront of the industry underlined by the fact that Lifteknic has experienced rapid growth since the last B.L.A. Exhibition.

A major investment in a new purpose built factory combined with the establishment of an experienced workforce has enabled Lifteknic to develop, manufacture and supply extremely high quality control systems to the lift industry.

The extensive COM-TEK range of controllers encompasses all AC and DC drive systems from basic low rise simplex to high rise multi-car groups.

Lifteknic products are becoming increasingly popular especially with specifiers and consultants. A growing reputation for quality and reliability will no doubt ensure the continued growth and prosperity of Lifteknic.

LIFT-TECH INOVATIONS LTD

STAND 27

COMPANY PROFILE

Lift-Tech Innovations Ltd. was formed in 1987 and has fast established itself as one of the major companies in the design and engineering sector allied to the lift industry. Committed throughout to a continuous programme of investment and expansion, with quality assurance a priority.

All work is carried out to the strictest quality procedures, as outlined in our quality/procedures manual, which is written to fulfil the requirement of ISO-9000, and the supporting technical schedule (accreditation expected 1995).

PRODUCTS

Manufacturers of lift Winding Units (goods/passenger), Control Panels (Simplex, Duplex & Multiplex systems), Traction Sheaves, Diverting, Hydraulic, Ram-Head and Chain Pulley assemblies.

Fabricators of Lift-cars. Structures, Gates, Balance Weight Frames and Gear Rafts.

Suppliers and manufacturers of specialised, obsolete and custom made, parts to the lift industry, including Bolt-on Traction Rims, Thrust Bearings and Guide Shoes.

Manufacturers of Phosphor Bronze, Aluminium, Cast Iron and Nylon Guide Shoes and Rollers, Flywheels, Hand-Winding Wheels and Filler Weights.

SERVICES

Nation-wide on site installation, modernisation, inspection and repair service, including gear refurbishments (where practical), PM-7 reporting, gate repairs, removal of existing and fitting of free-issue parts, including traction sheaves.

All services are carried out, on your behalf, by our highly skilled engineers, speedily and efficiently, with the utmost discretion and the minimum of inconvenience to yourselves and your customers.

L M LIFTMATERIAL LTD STAND 4

The LM group is one of the leading suppliers of complete lifts to the lift industry around the world.

The company was founded in 1967 by a number of highly experienced specialist and technicians in the field of lift engineering, to provide contracting lift companies with the possibility of obtaining complete lifts, major components and technical assistance from a single source.

Because of our rapid growth it became necessary in 1972, to form LIFTMATERIAL (GB), this company services the needs of the lift industries of Great Britain and Eire. both companies are accredited to BSI BS 5750 Part 2: Level A & B Registered Stockist and BSI BS 5750 Part 2: Registered Firm.

The LM Liftmaterial group is now involved in the development and manufacturing of major components such as gears, controllers and door equipment. With our major policy of consistent LM Liftmaterial controlled quality products have become unbeatable.

With the experience we have gathered over the past 28 years as specialists in the field of lift engineering coupled with the LM LIFTMATERIAL production and distribution policies, we have built up an enviable reputation for supplying tailor-made equipment to our customer's exact requirements in many corners of the world.

LM Liftmaterial offers a complete service package including surveying, consulting, planning and traffic analysis, to advise and help you select the correct equipment to meet your requirements. Our expertise is enhanced by the continuous training of our sales staff to advise you on refurbishment installation and after sales service.

Standards and Safety Regulations

All lift packages and components supplied by LM Liftmaterial comply with the ISO (International Standardisation Organisation) standard specifications. Furthermore, our lifts comply with most national lift regulations, EN 81 (Committee European de Normalisation) and British Standard 5655.



MAVERCOURT LTD STAND 37

MAVERCOURT was founded in 1979 by a group of Lift Engineers to build high quality, long life lift controllers.

Within the first year of production we had built and installed a 20 floor gearless 4 car group, and since then we have expanded to fill a coveted position in our industry with our own product range covering most components required on todays modern lift installation.

Following the traumatic events in the British Lift Controller Industry in 1994 we have doubled our turnover, and with control systems priced lower than ever before. Delivery times are now reduced to 4 weeks for standard equipment and our investment in CAD is resulting in quality drawings produced in less time.

Building on this success we have set up a joint venture with Global Lift Equipment. Global will be actively selling our products, and together we will be promoting and supporting the Swift FUTURA range of control systems through our joint company Computerised Elevator Systems. (CES).

FUTURA controllers are probably the most advanced systems available anywhere.

This joint venture has also allowed us to add to our range the very advanced control and remote monitoring system from LEEAV.

Sluice gate controllers.

Product Range

Lift Control systems for: Other control systems: Gearless, to 2000 fpm. Building access cradles DC-VV. geared to 400 fpm. Hoisting platforms

AC-VV. geared to 300 fpm.

VV-VF. geared to 400 fpm.

Two speed. Single Speed, Hydraulic.

Logic systems from 64 floor 12 car groups through to 2 floor manual gate lifts.

'Electronic' Lift equipment all to our usual high quality.

Speech systems.

(Single phrase and 24 phrase systems).

Digital Indicators.

(A full range of quality displays).

Tape Heads. Arrival bells.

(Five and Ten Way. Up to 700 fpm) (One, two and Three strikes).

Battery backup systems.

(All battery capacities).

Car Top Controls.

Halfway boxes.

MEMCO LTD STAND 26

MEMCO specialises in the design and manufacture of lift door safety edges based on Infra-red technology. The company has a wide range of products designed to fit nearly all doors for new lifts and modernisation.

Memco Product Range

Panaforty Infra-red curtain of 40 beams. Provides detection across the door opening.

Available in a wide range of profiles for centre and side opening doors.

Panaforty 3D option Infra-red proximity system protecting the the landing doors and detecting

objects in the landing area. Complete with Panaforty infra-red curtain.

Pana 194 Panaforty system upgraded to 194 beams. Provides additional protection

for especially small obstructions, such as child straps.

Panaflect Infra-red proximity system for side opening doors. **Voice Synthesisers** Range of high quality speech reproduction units.

MORRIS VERMAPORT LTD

STAND 10

Established 1978 - based in Nottingham

MV is one of the largest independent lift companies operating within the Midlands area offering, over the past 15 years, a specialist service for design and contracting together with a Consultancy service for lift hydraulics.

MV maintains the UK agency for Leistritz Hydraulics, Nuremburg, for the supply of hydraulic equipment to the lift market. The Leistritz range includes 2 and 3 stage telescopic cylinders suitable for heavy duty Goods Lifts with indirect and centre acting arrangements for Passenger and Scenic applications.

The Company offers an extensive range of designs of car sling packages for single and twin cylinder applications with an extensive range of underoil hydraulic power units.

Morris Vermaport's activities include servicing and modernisation of all types of Hydraulic and Electric Lifts, together with the marketing of the patented Vermaport Trolley Conveyor System for the movement of shopping trolleys between levels in supermarkets and car park areas.

PROPBROOK LTD STAND 2

PROPBROOK established in the late seventies, has become one of the leading suppliers and certainly the largest independent fabrication company in the U.K. lift industry, specialising in lift cars, doors and associated equipment. Situated in Birmingham we are ideally placed to supply the whole of the U.K. Easy access to the motorway network means fast and reliable deliveries throughout our customer base.

We offer a design service utilising the latest in CAD technology, therefore enabling us to prepare G.A. and manufacturing drawings from a bracket to a complete lift installation. Equipment can be made to our own drawings and standards or from customer drawings and specification.

We manufacture and supply a range of lift components, for example our widely acclaimed High Performance D. C. Door Operator, track systems, bronze and aluminium sills, retractable clutch mechanisms, spring door closers, landing locks and car gate interlocks.

Our landing entrances carry BSI type approval on the locks and can also be supplied to our own Fire Rated design which carries certification from the Loss Prevention Council.

As the U.K. agent for Montanari, we supply Gear Units, Hydraulic Systems, and other components such as Overspeed Governors, Safety Gears, Diverter Pulleys, Rope Anchors, Guide Shoes etc.

EXHIBITORS PROFILES

PFEIFER DRAKO LTD

STAND 1A

PFEIFER DRAKO LIMITED is responsible for the sale of wire ropes throughout the UK. They are backed by a stockholding at their wire rope service centre at Crewe, in Cheshire. PFEIFER DRAKO Limited is a 100% subsidiary of DRAKO Drahtseilerie Gustav Kocks GmbE, Mulheim, Rhur in Germany, which in turn, is part of the PFEIFER group – one of the leading rope suppliers in Germany.

DRAKO has been supplying special elevator ropes on a world-wide basis for over 60 years. The main customers include OTIS, SCHINDLER, KONE and THYSSEN.

DRAKO is manufacturing the 6 and 8 strand construction Seale, Warrington and Filler as well as the highly sophisticated 9 strand IWRC special elevator rope DRAKO 300 T.

DRAKO elevator ropes are, for example, employed at the following high rise installations:-

World Trade Centre (North and South) - New York

Sears Tower - Chicago

Exhibition Tower - Frankfurt/Main

Eiffel Tower and Montparnasse Tower - Paris

Exhibition Centre and Exchange Square - Hong Kong

Hea Sung Building - Seoul

Television Tower - Beijing.

DRAKO elevator ropes are made of steel wires of a high purity and a special surface quality in big production lengths. Due to a very sophisticated and up-to-date quality control procedure, a constant high quality level is guaranteed.

DRAKO is the exclusive distributor of SIECOR's compensating cable WHISPERFLEX and travelling cable for Europe and the Middle East.

According to customers request, the material can be delivered either in one length or in cut-to-length execution, combined with pressed thimble/eyebolt. The DRAKO engineers will be pleased to give more technical information on request.

QUALITY LIFT PRODUCTS LTD

STAND 33

QUALITY LIFT PRODUCTS LIMITED are now widely recognised as one of the UK's leading suppliers of complete lifts to the industry.

Intensive investment in design, manufacturing and human resources over the past 4 years enables us to offer a most comprehensive range of standard and "tailor made" lifts including:

- Hydraulic
 Passenger up to 24 person bed/passenger
- Traction
 2 speeds AC passenger to 1.0 m/s
 A.C.V.F. to 1.6 m/s
 Bottom drive 2:1 roped

Goods up to 3 tons

Panoramic
 Hydraulic and Traction
 Designed and manufactured to application.

Our philosophy is to work with our customer base of lift installation companies to provide lifts individually designed to meet the needs of the particular project. In this context we pay attention not only to dimensions, finishes and performance characteristics but also to delivery and installation dates and times. We believe that we are second to none as regards reliability in meeting agreed delivery dates.

We are very proud that we are now recognised as one of the most established and reputable suppliers of good quality lift equipment, able to meet the needs of the majority of commercial and industrial premises. Significantly, we are now seeing many of our lifts being installed in prestigious hotels, housing projects and offices where high quality is the main criteria.

RIGIDIZED METALS LIMITED (ENGLAND)

STAND 3

Rigidized Metals is a British Manufacturer of textured ferrous and non-ferrous materials.

The 3-dimensional and random patterns produced by this process have both aesthetic and functional aspects. Primarily the pattern produces a surface which is difficult to damage, it resists impact and scratching and hence is ideal for use in situations where vandalism is rife or damage is caused through high density traffic. Hence the material is ideal for lift and door claddings, exterior cladding applications etc.

The bulk output is in stainless steel and aluminium but is also available in most other ferrous and non-ferrous materials. An extension to the basic concept is the company's production of coloured stainless steel.

Colour arises as a result of creating a light interference film which gives rise to a spectrum effect of colour. Paints, pigments and dyes are not used, thus the colour of bronze, blue, gold, red, green and black are totally colour-fast.

Rigidized Metals also offer MetalArt, a process for acid etching designs into stainless steel using a sophisticated photographic and screen printing technique. Design can be reproduced to client's criteria in sheets 8 x 4 feet maximum. Ideal applications are in lift and wall cladding. 12 standard etched patterns now complement the special designs which are the company's hallmark.

EXHIBITORS PROFILES

SCOTT FABRICATIONS LTD

STAND 32B

"SCOTT" is based in South East London occupying a premises of some 8000 square feet, where in all aspects of manufacturing for the lift industry are undertaken making Scotts one of the largest and most progressive independent manufacturers in the industry.

We have a highly trained staff who are proud of the quality products that we produce, which are manufactured to our standard designs or to our clients specific requirements.

Product Range

Control Systems Manufacturers of high reliability control panels, from basic low rise simplex's to

multi-car groups.

Components Scrolling digital indicators, tapeheads, vandal resisting and customised push

buttons, handwinding units with digital floor display, electronic one/two/three

stroke gongs, emergency light and alarm power packs, autodialler units.

FabricationLift cars to various designs and material finishes, door panels including fire rated systems, architraves, car slings, counterweights, gear rafts and general

steel work.

Refurbishment Lift car refurbishment to various standards of finish, i.e., hardwood veneers,

marble, acid etched brass or stainless steel.

Electrical Lift motor room and shaft lighting and power supplies.

SCOTTS MOTION CONTROL

STAND 32B

In 1994, Scotts announced a joint co-operation with Motion Control Engineering of America, to introduce their product range of controllers to the U.K. and Europe, offering sales assistance, surveys and after sales technical back up.

Motion Control Engineering, Inc. "MCE," a California based corporation, began doing business in 1983 as an engineering firm, specialising in the research and development of elevator control products. During more than 12 years of operation, the company has become a leader in engineering and manufacturing sophisticated micro-computer based elevator control and monitoring equipment.

MCE occupies approximately 80,000 square feet in two buildings located in Rancho Cordova, a suburb of Sacramento, California. MCE is definitely one of the largest independent control manufacturer in North America with a staff of 50 Electrical Engineers and over 270 employees.

MCE'S MISSION

MCE's mission is to be The Leading supplier of elevator control and monitoring systems world-wide, providing the industry with the latest technology, highest quality and the best possible service that meet or exceed our customer's expectations.

PRODUCT LINE

Motion Control Engineering, inc. engineers and manufactures a comprehensive line of microcomputer-based elevator controls and monitoring systems. These control products are used both in the modernisation of older elevator systems and in new elevator installation, using sophisticated design techniques to create reliable products that are easy to install, adjust and maintain. MCE uses ISO-9001 quality standard for its process. Each product is thoroughly tested on equipment designed by MCE to simulate the operation of elevators. All quality assurance procedures and tests are documented and maintained for each unit shipped.

INTERNATIONAL MARKET

Motion Control Engineering, Inc. now sells and supports customers world-wide with a market base of approximately two thousand customers. With projects in Australia, New Zealand, Venezuela and the United Kingdom. What makes MCE's products and services unique in the industry is MCE's engineering capabilities and expertise coupled with outstanding quality standards. MCE's proven ability to delivery sophisticated elevator systems has created a market niche that is very difficult for its competitors to follow.

EXHIBITORS PROFILES

SHORTS (LIFTS) LTD

STAND 38 - 39

Established in 1945 and based in Bradford, West Yorkshire, Shorts (Lifts) Limited are suppliers to lift trade contractors of a comprehensive range of complete lift packages and associated components.

Regular assessment of UK and International markets enables Shorts to offer high quality products at competitive prices.

In-house engineering services support all product sales including design and installation if required. Standard and special applications receive the personalised service which is the hallmark of Shorts, developed over many years working with the lift trade.

Products:

Service lifts, goods lifts, passenger lifts, hydraulic systems and power operated

doors (including spares and components).

Agencies:

BKG Service/passenger lifts with Bunse Aufzuge GmbH

ALGI hydraulic systems with Alfred Giehl KG Automatic lift doors with Sematic (UK) Limited

THAMES VALLEY LIFT COMPANY

STAND 61 - 70

THAMES VALLEY LIFT company has been established for more than two decades manufacturing a full range of controllers and local/remote monitoring systems for hydraulic, traction and gearless elevators.

Our range of products span simplex APB through 12 car group 10 m/s full collective for hydraulic, single and two speed ac, variable voltage, variable frequency, full flux vector, DC variable voltage and DC SCR drives.

Recent additions include supervisory and control overlay systems.

Thames Valley Lift Company is a member of the Dewhurst Group.



TRUE BROTHERS MANUFACTURING LTD

STAND 40 - 41

Since 1976 True Brothers Manufacturing Ltd has been offering a specialist service for the design, manufacture and supply of a wide range of Hydraulic/Traction Passenger and goods Lift packages exclusively to the Lift trade under the TRUBROS trade name.

Continued expansion at our Loughborough factory has seen the introduction of new technologies including, computer aided design providing for the manufacture, of Lift packages and associated equipment. Facilities are provided for the manufacture in addition to Hydraulic packages, of Lift cars up to 5 tonne capacity. Slings. Balance weight frames, Steel Structures etc.

Design and Build

Along with our standard product range, we offer a unique design and build service, these Lifts provide a functional focal point, built to client specification-equipped and fitted to meet individual operating requirements and interior design styling.

Electrical

Our new electrical department established during 1994 now provides Lift control panels, car operating panels, push plates, indicator faceplatos along with a full range of associated equipment built to the same exacting standards.

Agencies

We take the opportunity at this years exhibition to launch our new partnership with MECANISMOS Y ACCESORIOS, S.A. and their recent acquisition PUARSA.

Our combined commitment provides a comprehensive range of products and service required for the industry of the future.

Being a privately owned company we pride ourselves on the personalised service that we are able to offer our customers, our pre-occupation with quality and safety ensures TRUBROS Lifts conform to all current standards and regulations.

Visit our stand in the Eclipse bar, view the products and turn your thoughts into reality.

WESSEX MEDICAL EQUIPMENT CO LTD

Wessex Medical have for over a quarter of a century specialised in the design and manufacture of a range of small traction and hydraulic lifts for the disabled, for use in the home. With a total of nine different models to choose from, the Company are able to provide a very compact lift to meet the requirements of most homes with the minmum amount of building work being necessary. Because they are built to B.S.5900 they have the added advantage that they do not require a shaft or enclosure at either level. More recently, the Company have introduced a range of small hydraulic platform lifts "The Liberty Lift Range", to povide access for the disabled and wheelchair user to public buildings, museums, art galleries, restaurants, hotels and sports stadiums etc., some of our more recent installations being at Lords Cricket Ground; the Old Bailey; Granada T.V. Studios; Thomas Cook. In addition to meeting the needs of the disabled, the Liberty Lift is proving equally popular whenever there is a need to move equipment between levels. One of the Company's more recent customers being the Prison Service where there was a requirement to move food trolleys.

ZIEHL-EBM (UK) LTD

STAND 30

ZIEHL-EBM (UK) will be showing for the first time at a UK exhibition the latest technology in variable voltage and variable frequency lift drives. Controller types Zetadyn 1DV, 1DF and 1FU will be on display.

The latest digital tacho, which, with 1024 pulses is one of the most accurate encoders available, will be shown coupled to the proven Ziehl-Abegg range of standard electric traction drives. A selection of standard frame variants will be displayed, together with some examples of our legendary submersible pump motor range, suitable for elevator applications.



PFEIFER DRAKO

PFEIFER DRAKO LTD. is responsible for the sale of wire ropes throughout the UK, they are backed by a stockholding at their Wire Rope Service Centre at Crewe in Cheshire. PFEIFER DRAKO LTD. is a 100% subsidiary of DRAKO Drahtseilerei Gustav Kocks GmbH, Mülheim an der Ruhr in Germany, which in turn, is part of the PFEIFER Group, one of the leading rope suppliers in Germany.

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DRAKO elevator ropes are, for example, employed at the following high rise installation: World Trade Centre (North and South) in New York, the Sears Tower in Chicago, the Exhibition Tower in Frankfurt/Main, the Eiffel Tower and the Montparnasse Tower in Paris, the Exhibition Centre and the Exchange Square in Hong Kong, the Hea Sung Building in Seoul and the Television Tower in Beijing.

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DRAKO is the exclusive distributor of SIECOR's compensating cable WHISPERFLEX and traveling cable for Europe and the Middle East.

According to customers request, the material can be delivered either in one length or in cut-to-length execution, combined with pressed thimble/eyebolt. The DRAKO engineers will be pleased to give more technical information on request.

For a copy of the special elevator rope catalogue "INFORM 6" please contact:

Alex Morrison / Maurice Baldwin
PFEIFER DRAKO LTD.
Lancaster Fields
Crewe Gates Farm Industrial Estate
CREWE, CHESHIRE, CW1 1FF
GREAT BRITAIN

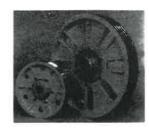
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Ledra Works, Reservoir Place, West Midlands WS2 9SN Tel: (0922) 612545 Telex: 337546 Fax: (0922) 720646

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Sheets supplied are standard metric sizes as the table above, but non standard and imperial sizes and gauges can be produced. Patterned sheets are supplied in T.430, T.304 and T.316. Protective coating from .002 upwards can be applied in addition to our range we have available a further 78 patterns from Rigid-Tex Metals, USA.

For assistance with sales matters, quotations and technical queries, please contact the address above.

RANGE	OF	DIMENSIONS

Pattern No.	Designation	Thickness mm	Width mm	Length mm
21	Squares			
22	Rhomboids			
23	Diamonds			
25	Linen			
28	Chequer			
42	Leathergrain	0.5 -2.0	max. 1500	500-6000
45	Bubbles			
47	Iceberg			
50	Worms			
52	Brickwork			
53	Letters			

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AT SANDOWN PARK RACE COURSE

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The answer to your lift requirements.

We design, manufacture, install, maintain, repair and refurbish lifts throughout the U.K. Quality products backed by reliable service and an attitude to business that is refreshingly positive.

CONTACT: IAN MARSH, MANAGING DIRECTOR

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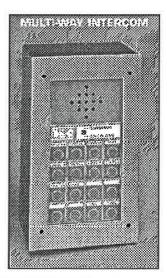


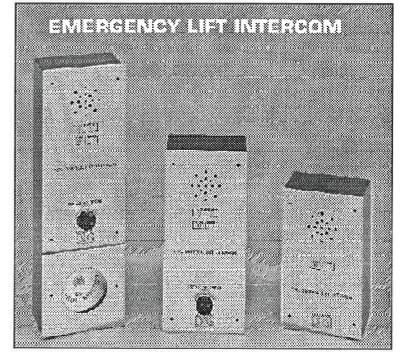
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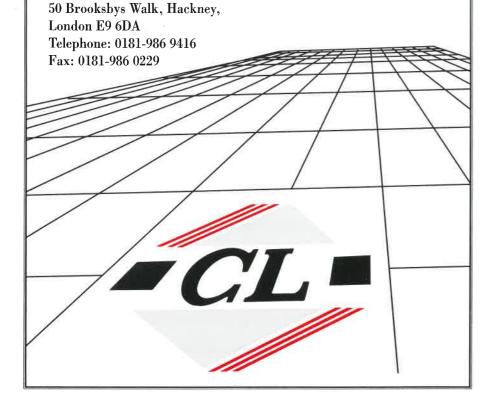
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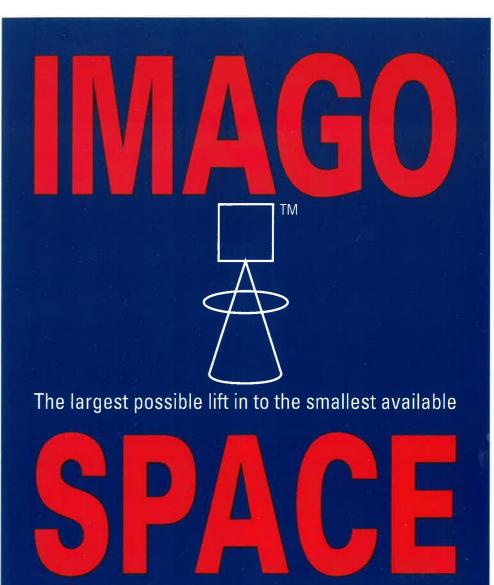
Cable Lift Installations Ltd



5750 PART 1 Certificate N

"We wish all BLA Members success with the 1995 Exhibition"





See Collmain's IMAGO lift concept on Stand 13

COLLMAIN

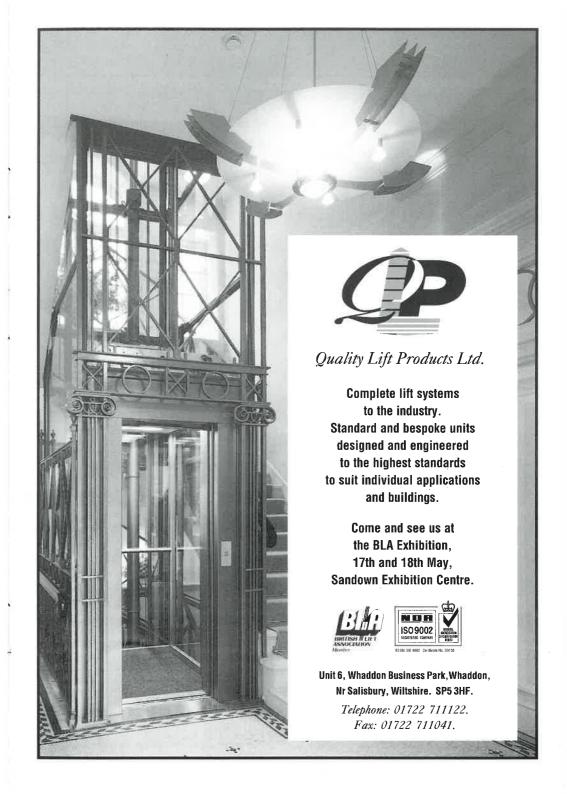
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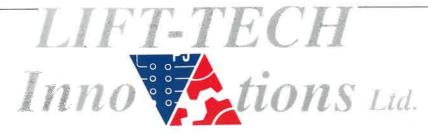
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Unit 3a, Grimeford Ind. Est., Grimeford Lane, Anderton, Lancs. PR6 9HL Telephone: 01257 475252 Facsimile: 01257 474 919

Manufacturers of: LIFT WINDING UNITS (GOODS/PASSENGER), CONTROL PANELS (SIMPLEX, DUPLEX & MULTIPLEX SYSTEMS), TRACTION SHEAVES, DIVERTING, HYDRAULIC, RAM-HEAD AND CHAIN PULLEY ASSEMBLIES.

Fabricators of: LIFT PACKAGES, STRUCTURES, GATES, BALANCE WEIGHT FRAMES AND GEAR RAFTS.

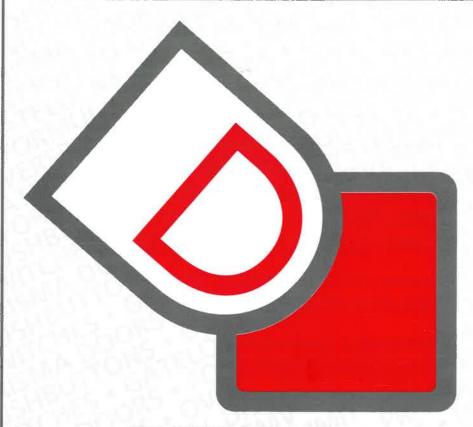
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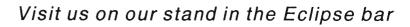


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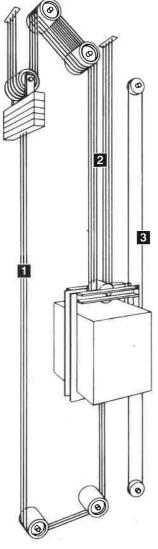


BRIDON ELEVATOR ROPES

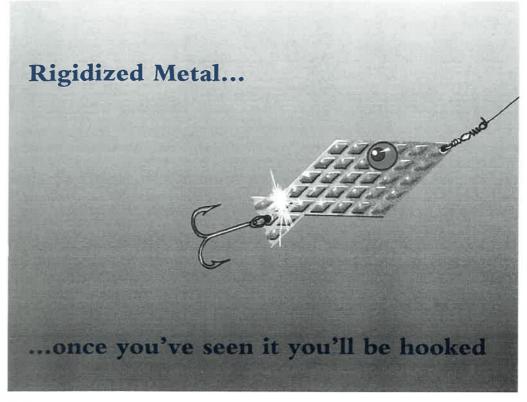
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- 2 Suspension Ropes
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SEE US ON STAND 7 & 8



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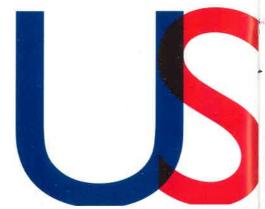
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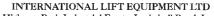
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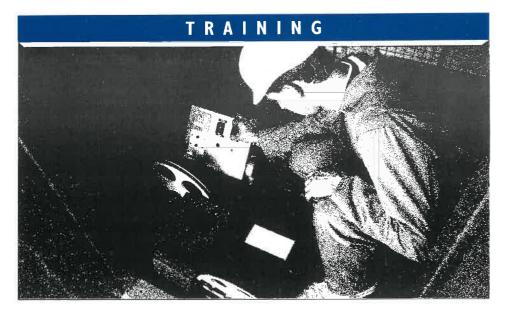


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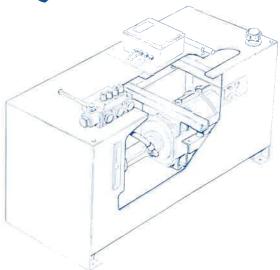
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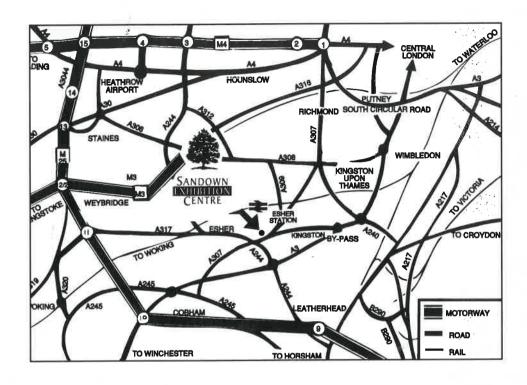
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